



Weekly Budget		Upto	Fapc
Cash RTC	Cash	Upto	Fapc
<b>Cust Name Mr/ Mrs/ Miss/ Ms</b>			
<b>Address</b>			
<b>Post Code</b>			
<b>Tel No H-W</b>	<b>Mob No.</b>	<b>Email</b>	
Hear about us		Type – Motab, Fleet, LBU, Provate, Staff, Emp Scheme, Other	
New Car Requirements		Size reqd	
Engine, spec, age			
Demo notes			
Offer sheet		Call in Person or phone	SOLD Y/N
Next Contact		<b>Manager Sign</b>	

## Customer Exit Interview

We are keen to help you to meet your objectives in visiting us today and we want you to leave delighted by the service and attention that you have received. In order to ensure that we deliver our very best service and also learn from this opportunity - our Manager would like to take a few minutes to discuss some key issues: Could you please tell us what you think about the following aspects of your visit today?

1. Politeness of salesperson	2. Helpfulness of salesperson	
3. Test drive ok?	4. Did car shown meet requirements	
5. Was whole dealership explained	6. Were finance facilities explained	
7. Any other problems not discussed?		
8. Anything to stop you buying now?		
9. What is the reason for not purchasing a vehicle today?		
Too soon to change e.g.	Wrong vehicle shown	
Poor service	Price too high	
Other		
Manager signature	Customer signature	Date / /

GG P. NO	Year	Letter	@Mil		Trade UW	Price	Until
				£	1		
Mileage Adjust For			M	£	2		
GG adjusted				£	3		
Cap I.D Code/No					4		
Cap Value @ M		Clean		Average		Below	
Trade / Retail		S.I.V		RRP		Sales Manager	

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